



Position: Estimator of Structured Cabling and Integrated Security Services

LAN-TEL Communications, an established Security, Telecommunications and Networking Contractor, is seeking an experienced individual for purposes of estimating structured cabling and integrated security solutions.

Essential Duties and Responsibilities:

- Estimate project costs and develop scope of work as well as perform site visits and walkthroughs when necessary
- Compute cost factors and prepare estimates used for management purposes such as planning, organizing and scheduling work
- In conjunction with preparing bids, select vendors and subcontractors who will maximize cost efficiency and project performance
- Ensure compliance with contract requirements through a thorough understanding of project scope and specifications
- Prepare, revise and update project schedules and job budgets
- Work directly with contractors and vendors to make certain that submittals are in order
- Organize the final bid review, ensure all bid requirements and forms are completed and submitted by deadlines required
- Prepare submittals, RFIs and coordinate document control

Desired Qualifications:

- Experience in the security and structured cabling industries
- Ability to prepare and tailor project-specific proposals from RFP documents
- Ability to transition successful bids from estimating to operations
- Working knowledge of Live Count, Accubid, Conest, or other estimating software
- Highly motivated and focused with the ability to work well in a fast-paced environment while handling and meeting multiple deadlines
- Proficient in the utilization of Microsoft products and ability to maintain skills associated with utilizing appropriate software to provide optimal job performance
- Ability to clearly and effectively communicate with clients via email, telephone and in person



Pay and Benefits:

In addition to a competitive base salary, LAN-TEL offers an extremely generous compensation package that includes the following:

- Medical, Dental and Vision Insurance
- Short and Long-Term Disability Plans
- Life Insurance
- 401K Plan with Company Matching
- Profit Sharing
- Paid Vacation and Holidays

Please send resume to:
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