



US Surveillance List Price Sheet (vSTAC Watch and vSTAC Data) Effective Jan 1st, 2013

Appliances	Part Number	Description	List Price
vSTAC Watch R2 (Includes vSTAC OS 6.0)			
vSTAC Watch R2 (36TB, 16GB RAM)	VHG2-12C03-02W25	Stackable 36 TB Surveillance Appliance 16GB RAM	\$ 39,595
vSTAC Watch R2 (24TB, 16GB RAM)	VHG2-12B02-02W25	Stackable 24 TB Surveillance Appliance 16GB RAM	\$ 32,995
vSTAC Watch R2 (12TB, 16GB RAM)	VHG2-12B01-02W25	Stackable 12 TB Surveillance Appliance 16GB RAM	\$ 26,395
vSTAC Data R2 (Includes vSTAC OS 6.0)			
vSTAC Data R2 (36TB)	DHG2-12C03-02W25	36 TB Storage Appliance	\$ 35,195
vSTAC Data R2 (24TB)	DHG2-12B02-02W25	24 TB Storage Appliance	\$ 28,595
vSTAC Data R2 (12TB)	DHG2-12B01-02W25	12 TB Storage Appliance	\$ 21,995
Hardware & Software Warranty & Support			
Pivot3 3 YR Hardware & Software Warranty & Support (Included)	SV-SUPPTS002-03	3 YR Hardware Warranty; 8x5 phone & email support; onsite parts next day; dot zero releases	\$ 3,000
Pivot3 5 YR Hardware & Software Warranty & Support	SV-SUPPTS002-05	5 YR Hardware Warranty; 8x5 phone & email support; onsite parts next day; dot zero releases	\$ 1,600
Pivot3 3 YR Premium Hardware & Software Warranty & Support	SV-SUPPTP002-03	3 YR Hardware Warranty; 24/7 phone & email support; onsite parts next day; dot zero releases	\$ 600
Pivot3 5 YR Premium Hardware & Software Warranty & Support	SV-SUPPTP002-05	5 YR Hardware Warranty; 24/7 phone & email; onsite parts next day; dot zero releases	\$ 2,000
Pivot3 3 YR Business Critical Hardware & Software Warranty & Support	SV-SUPPTB002-03	3 YR Hardware Warranty; 24/7 phone & email; onsite parts within 4 hours; day; dot zero releases	\$ 1,800
Pivot3 5 YR Business Critical Hardware & Software Warranty & Support	SV-SUPPTB002-05	5 YR Hardware Warranty; 24/7 phone & email; onsite parts within 4 hours; day; dot zero releases	\$ 3,500
APOS 2 YR Pivot3 Hardware & Software Warranty & Support extension	SV-SUPPTAS02-02	2 YR Hardware Warranty extension; 8x5 phone & mail, onsite parts next day; dot zero releases	\$ 2,800
APOS 1 YR Pivot3 Hardware & Software Warranty & Support extension	SV-SUPPTAS02-01	1 YR Hardware Warranty extension; 8x5 phone & mail, onsite parts next day; dot zero releases	\$ 1,400
APOS 2 YR Pivot3 Premium Hardware & Software Warranty & Support extension	SV-SUPPTAP02-02	2 YR Hardware Warranty extension; 24 x 7 phone & mail, onsite parts next day; dot zero releases	\$ 3,200
APOS 1 YR Pivot3 Premium Hardware & Software Warranty & Support extension	SV-SUPPTAP02-01	1 YR Hardware Warranty extension; 24 x 7 phone & mail, onsite parts next day; dot zero releases	\$ 1,600
APOS 2 YR Pivot3 Business Critical Hardware & Software Warranty & Support extension	SV-SUPPTAB02-02	2 YR Hardware Warranty extension; 24x7 phone & mail, onsite parts within 4 hours of problem identification; dot zero releases	\$ 4,900
APOS 1 YR Pivot3 Business Critical Hardware & Software Warranty & Support extension	SV-SUPPTAB01-01	1 YR Hardware Warranty extension; 24x7 phone & mail, onsite parts within 4 hours of problem identification; dot zero releases	\$ 2,300
3 YR Keep your Hard Drive	SV-SUPPSKYHD-03	3 YR Keep your Hard Drive. Customer does not RMA drive.	\$ 350
5 YR Keep your Hard Drive	SV-SUPPSKYHD-05	5 YR Keep your Hard Drive. Customer does not RMA drive.	\$ 550
APOS 3 YR Keep your Hard Drive	SV-SUPPAKYHD-03	APOS 3 YR Keep your Hard Drive. Customer does not RMA drive.	\$ 400
APOS 5 YR Keep your Hard Drive	SV-SUPPAKYHD-05	APOS 5 YR Keep your Hard Drive. Customer does not RMA drive.	\$ 624
Per Incident Service charge	SV-SUPPTS002-00	Pivot3 support only, no parts. Includes troubleshooting of system issues. Agreement has to be in place in advance.	\$ 400
Out of Maintenance support calls	SV-SUPPTS002-01	SV-SUPPTS002-01	\$ 1,000
Software & Software Upgrades			
vSTAC Manager	SK-CDRSS0002-00	1 site license required	\$ 1,999
Windows Server 2008 64bit	SK-CDCBMW2K8-64	Windows Server 2008 Standard 64 bit	\$ 1,299
Windows Server 2008 32bit	SK-CDCBMW2K8-32	Windows Server 2008 Standard 32 bit	\$ 1,299
vSTAC OS 6.0 Software Upgrade	SK-CDUPG6000-00	Upgrade from vSTAC OS 5.x to 6.x	\$ -
VMware Foundation License upgrade	SK-VMLC0001-00	Watch R1 and Big Data R1 to R2 VMware license upgrade	\$ 1,800
Spare Parts & Optional Hardware			
3TB Disk Drive-D	SP-DDVST3001-72	3 TB Disk Drive with drive tray and rails	\$ 879
2TB Disk Drive-D	SP-DDVST2001-72	2 TB Disk Drive with drive tray and rails	\$ 549
1TB Disk Drive-D	SP-DDVST1001-72	1 TB Disk Drive with drive tray and rails	\$ 330
16GB Watch Memory Expansion Kit	SP-RAMST0016-01	16GB Watch Memory Expansion Kit. 1333 MHz Max of 1 extra kit per appliance	\$ 600
R2 Power Supply-D	SP-PWRBDF002-00	R2 750W Power Supply	\$ 600
Optional Products			
2 Port Gigabit NIC	RH-NICIN1000-02	Intel 2 port PCIe Gigabit NIC for external servers	\$ 308
8 Port Switch	RH-SWC2960-08	Switch, Cisco Catalyst 2960G-8TC; 1U rack-mount	\$ 1,562
24 Port Switch	RH-SWCC3750-24	Switch, Cisco Catalyst 3750G-24TS; 1U rack-mount	\$ 5,999
Rails for Switch	RH-RLSWS300C-00	Mounting Rail Kit, Cisco switches, 1U	\$ 133
R2 Short Rails - Systems	RH-RLSHQ1927-02	R2 Mounting Rail, Kit 19" to 26.6" for 2 U systems	\$ 150
IDRAC7 Remote Management Card	SP-IDRAC7ENT-00	IDRAC7 Remote Management Card	\$ 560
Country Power Cord Sets			
US Power Cord Sets-D	Included	One set per appliance	\$ -
Custom Power Cord Sets-D	OP-KITINTD0-00	Special order by country. One set per appliance.	\$ 50
IEC320-C14 Power Cord Sets-D	OP-PWCC13C14-00	Non-NEMA-15 Power Cord. One set per appliance.	\$ -
Standard Packaged Services			
1 day onsite installation (Local - 1 hour)	SV-CQ5000001-01	Onsite visit, config & system up, VM creation	\$ 2,000
2 day onsite installation - Regional USA	SV-CQ5000001-02	Onsite visit, config & system up, VM creation	\$ 5,000
4 day onsite installation and training	SV-CDT000001-02	Onsite visit, config & system up, MS Windows updates, end user training (keep system up, pull logs, replace drives), remote follow session mon	\$ 8,500
Remote installation (up to 6 hours)	SV-CRI000001-00	Over the phone installation (Watch & VDI)	\$ 1,500
Online training	SV-COL000001-00	Online Training Modules + Certification Test	\$ 350
Onsite training (2 days)	SV-COT000001-03	Onsite training and certification	\$ 4,500
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house	SV-PTSEU001-01	1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.	\$ 1,500
Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house	SV-PTSCP001-02	2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.	\$ 2,800
Pivot3 vSTAC 5.X Surveillance Certified Professional - Online	SV-PTSCP001-00	Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family	\$ 350
Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house	SV-PTSEU002-01	1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.	\$ 1,500
Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house	SV-PTSCP002-02	2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.	\$ 2,800
Pivot3 vSTAC 6.X Surveillance Certified Professional - Online	SV-PTSCP002-00	Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family	\$ 350
Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house	SV-PTVCP001-01	1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.	\$ 1,500
Pivot3 vSTAC 6.X VDI Certified Professional - Online	SV-PTVCP002-00	Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family	\$ 350
Onsite upgrade services (2 days)	SV-COU000001-02	Upgrade Watch R1 to Watch R2	\$ 5,000
Extra day onsite	SV-CQ5000011-01	Extension of one day onsite for installation/upgrades	\$ 1,750
Professional Services			
Professional services - Onsite Proactive Systems Health-check (Labor only)	SV-PSHC00001-00	Onsite visit to perform System Analysis and Optimization and updates as needed. Excludes travel.	\$ 1,500
Professional services - Remote Proactive Systems Health-check. No travel req.	SV-PSHCR0001-00	Remote health-check covering system Analysis and Optimization and updates as needed. Performed using tools remotely. Assumes up to half d	\$ 700
Installation labor -per day price - required for custom installs	SV-CDI000001-01	Onsite visit to cover config & set up. Loading VM's, config storage & array, presite survey. Qty determined by Services team	\$ 1,500
Professional Services Travel Local (assumes 1 hour travel)	SV-PSL00001-00	Professional Services Travel Local (assumes 1 hour travel)	\$ 210
Professional Services Travel Regional (Flight & one day stay)	SV-PSL00001-01	Professional Services Travel Regional (Flight & one day stay)	\$ 900
Professional Services Travel Out of region (continental - Flight & first day hotel)	SV-PSL00001-02	Professional Services Travel Out of region (continental - Flight & first day hotel)	\$ 1,800
Professional Services Travel International (Flight & first day hotel)	SV-PSL00001-03	Professional Services Travel International (Flight & first day hotel)	\$ 2,760
Additional travel day - hotel stay	SV-PSL00011-01	Additional travel day (hotel) stay	\$ 210
Onsite Training (Admin/Operator) 6 hours - Optional	SV-COT000001-00	Onsite Training (Admin/Operator) 6 hours - Optional	\$ 1,000
VMS Install Shadow (1 day) - Optional	SV-CQ5000001-00	VMS Install Shadow (1 day) - Optional	\$ 1,500